

Job Title: Junior Business Development Engineer

Do you want to solve tough challenges for the global energy industry?

At Aker Solutions we are changemakers and accelerators. With a proud history of delivering complex projects to the oil and gas industry, we are looking for talented individuals to help us shape the path towards a sustainable energy future.

Our Subsea System Solutions team are world-leading experts in advanced subsea systems. We engineered and built the ground-breaking Åsgard subsea compression system, qualified the world's most powerful subsea multiphase pump, and are working on the advanced process systems of the future. Our low-carbon subsea solutions are in high demand, and we need to strengthen our talented team with more talents.

We are now looking for a **Junior Business Development Engineer**.

What will you be doing?

- Learn about advanced subsea process systems, including compression, boosting/pumping and separation systems
- Develop and maintain a pipeline of worldwide prospects
- Support establishing, developing, and maintaining customers relations with key companies and stakeholders
- Assist in developing market strategies and support the development of product strategies
- Participate in new prospect maturation through to bid decisions
- Assess and communicate industry trends to management
- Provide input to ensure better Business Development and client related processes
- Assist in maintaining costs database of complex subsea systems
- Represent Aker Solutions on conferences and events

We think you should have:

- Recently graduated, or you are about to graduate from your final year of studies (MSc) within relevant area
- Multi-discipline thinking, covering a wide range of technical areas and systems
- Pro-active attitude with an eagerness to learn and the agility to adapt fast
- Excellent communication skills including ability to actively listen
- Proficiency in written and spoken English
- A strong team-work mindset with the ability to cooperate with diverse & international colleagues

More reasons to work with us:

- Professional development and career opportunities
- Competitive pay and benefits
- Healthy work-life balance

- Fantastic office building with onsite canteen
- Immediate proximity to public transport, restaurants and shopping
- Free gym membership at state-of the art training facilities
- Excellent health services provided by Aker Care

Interested? Contact us.

For more information about the position, please contact:

Nicolas Barras, Global Pursuit Manager for Subsea Power, Pumps & Compression,

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This is Aker Solutions

Aker Solutions delivers integrated solutions, products and services to the global energy industry. We enable low-carbon oil and gas production and develop renewable solutions to meet future energy needs. By combining innovative digital solutions and predictable project execution we accelerate the transition to sustainable energy production. Aker Solutions employs approximately 14,000 people in more than 20 countries.